

Ivanti Partner Network – Referral Partner



Ivanti Referral partners do have an active agreement with Ivanti and are compensated when a Referral partner refers a deal to Ivanti.

Referral partners are any partner that have not met the minimum requirements to be an Enterprise Solution Provider (ESP) or a National Sales Provider, but who have registered or are working an active Ivanti deal.

Referrals are only paid out on perpetual and subscription licenses.

Referral Incentives

Ivanti will pay a 10% referral fee for any sale resulting from a recommendation from our partners. All the partner needs to do is tell us about an organization with interest in our products via the deal registration portal, and we'll work with them to close the business together.

Referral partners become part of our active "recruitment" strategy – referral partners could move into our ESP channel based on the engagement within deal registration.

Benefits of our Referral Partner program:

- Access to the partner portal
- Access to deal registration
- Potential movement into our ESP program

Ivanti is focused on delivering an experience that drives high success, with people, tools and resources we are your guide growth. To deliver upon this, we believe that your experience within our program should be at the core of our program.

Ready to Join Ivanti?



Complete your submission form [here](#)



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