

# Thank You

to all our customers and partners!

And a special note of gratitude to our Customer Advocates, Community Leaders, and Community MVPs for driving success!

# Growth through Challenges

#### Collectively, we faced big obstacles

- Global economy headwinds
- Talent shortages
- Increase in threat actors

#### Together, we rose to the challenges

- Prudent financial oversight
- Technology that enables people to do more with less
- Increased focus on risk both managing and preventing



### New Leadership Accelerating Excellence



**Dennis Kozak**Chief Executive Officer



Peter De Bock
Chief Financial Officer



Brooke Johnson
Chief Legal Officer and
SVP, Security and HR



Karl Triebes
Chief Product Officer



Melissa Puls
Chief Marketing Office
and SVP, Customer
Success and Renewals



Scott Hughes

SVP, Revenue Operations

and Corporate IT



Sterling Parker
SVP, Support & Services



Mike Mills
Chief Revenue Officer



Radu Patrichi SVP, Corporate Development



Stacy Murdock
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### Ivanti Takes a Holistic Approach to Security

Ivanti prioritizes building and maintaining secure products across all phases of the product lifecycle. We continue to make meaningful investments to accelerate our security initiatives and adhere to best practices when developing our solutions.

Adherence to Secure Application Development Standard Increased exposure management focus and implementation of industry best practices and processes

Investment in security expertise and security team growth of 8X across our portfolio

Implementation of robust training program for secure software development

### Renewed Focus on Operational Rigor for Product Development

**Guiding principles for quality product delivery** 

**Solve** our customer's business problems

**Deliver** with a sense of urgency

Increase operational excellence

Respond rapidly to address product issues

Focus on quality and engineering excellence

# What's Driving Us in 2025

### **Market Trends Impacting IT & Security**

### **Evolving threat landscape**

### IT & Security Alignment

### Autonomous endpoints

- Rising threat actors
- Nefarious use of AI and expanded attack surface
- Ransomware & breaches

- Workflow & Automation
- Data visibility
- Al-driven efficiencies
- Al security

- Fear of endpoint automation limiting potential
- Automation lessening human burden not replacing
- Improved remediation and DEX

### **Evolving Threat Landscape**

58%

Organizations say ransomware most critical threat in 2025

62%

Security professionals say data silos slow security response times

41%

IT workers say
helpdesk tickets are
up due to security
incidents / outages

\$4.88m

Average cost of a data breach in 2024

### Al-powered threats loom large for security professionals

Q: Which of these threats will become more dangerous due to generative AI?

Phishing 45%

Software vulnerabilities 38%

Ransomware attacks 37%

API-related vulnerabilities 34%

DDoS attacks 31%

Poor encryption 27%

Misconfigurations 26%

Compromised credentials 26%

Insider threat 26%

Supply chain threats 25%

...BUT 1 in 3 organizations don't have a documented strategy to address generative AI risks

Successful digital transformation requires a positive end-user experience, but most organizations still don't prioritize digital employee experience (DEX) as a critical variable.

29%

of organizations rank improving digital employee experience as the lowest priority among their IT initiatives.

Leverage Autonomous Endpoint Management to Increase Security and Reduce Human Burden

Gartner says autonomous endpoint management is the most significant advancement in endpoint management in over a decade.

Yet, IT is hesitant to trust automation in this use case.

## Partnering for Today with Scale for Tomorrow

# What sets best-in-class organizations apart when it comes to cybersecurity preparedness

Qualities of the most prepared firms when it comes to cybersecurity



They are most likely to invest in exposure management.



They are more rigorous when evaluating third-party software security.



They are most likely to view cybersecurity as a shared responsibility between the software vendor and customer.

**How IT and Security leaders** drive alignment between their teams to better support the business

- 1 Align IT and security priorities
  - Get leadership buy-in
  - Develop a 1-to 3-year roadmap aligning key CIO and CISO priorities with business objectives
- 2 Empower employees with flexibility
  - Consider employee values
  - Deliver flexible infrastructure

- Gain a comprehensive view of your IT estate
  - Drive up helpdesk throughput
  - Improve security preparedness

Platform provides a variety of pre-built automation solutions.





- Improve IT & End-User Productivity
  - → → → → → Reduce Operational Costs
    - → → → → Proactively Reduce Security Risk

### Unlock Your Organization's Potential

Take the Business Capability
Self-Assessment and Discover
Opportunities to Improve IT Maturity!

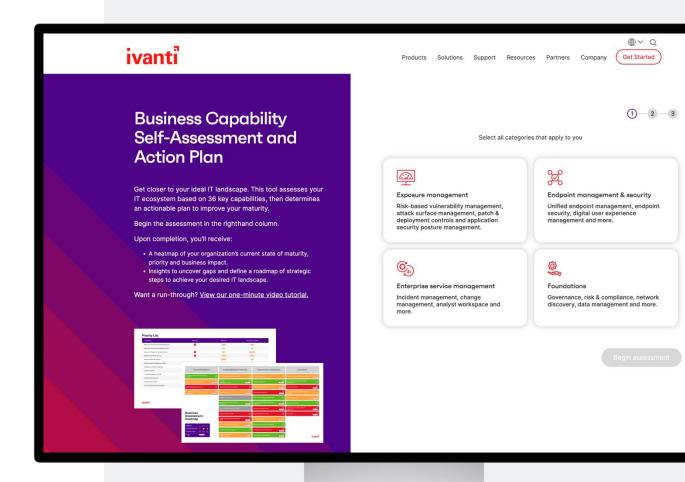
- Visualize and evaluate your IT landscape
- Identify gaps and strategies to drive improvement
- Define your roadmap
- Gain organizational alignment

**Take the Assessment Now** 

Ivanti.com/capabilities

"This assessment allowed me to visualize my IT estate which helped us build a strategy and roadmap in order to improve the maturity of our organization"

- Chief Information Officer



ivanti LIVE!

# Thank you

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